

Local Content Policy

Vision: Thor Impex is committed to developing renewable wind energy in a manner that maximises project benefits by integrating local content into the project supply chain.

Local Content is defined as *“the utilisation of labour, goods and services originating from within the Republic of North Macedonia, and includes skills and/or technology transfer from international partners to local suppliers in order to enhance their ability to provide goods and services to the Project.”*

Local content could take the following forms:

- local spend and employment in direct impact areas;
- training and mentoring of local labour to create skills transfer;
- skills development and capacity building of local suppliers and communities;
- investments in physical and institutional infrastructure (e.g. training/maintenance facilities); and
- development of long-term sustainable partnerships.

Thor Impex and its Suppliers will develop the selection criteria in advance of contracts being awarded. This may include factors such as health, safety and environment track record, price competitiveness, ability to meet quality and quantity of work, warranty terms and conditions, and service and support. In addition, local content offerings and the domestic linkages associated with each supplier and contractor will also be assessed.

Key commitments:

Local content will be supported as far as possible with consideration of the following:

- The use services and raw materials sourced in the Republic of North Macedonia and products manufactured in the Republic of North Macedonia in so far as these services and products are available on price terms that are competitive at an international level and on terms of quality, guarantees and delivery that are likewise competitive.
- To employ in priority nationals / residents / suppliers from the immediate zone of influence (defined as those from: the villages of Bogoslovec, Delisinci, Kadrifakovo, Amzabegovo, Krivi dol and Dobroshani; and personnel / suppliers from the Municipality of Sveti Nikole and the Municipality of Štip) to fill their unskilled labour requirements, on payment terms in accordance with local practice in North Macedonia;
- To give preference to nationals / residents of North Macedonia providing evidence of the qualifications and experience required to skilled, management and or senior management positions;
- The requirements for a transparent, ethical and internationally accepted procurement process, consistent with the requirements of international financing institutions, this will include ensuring equal access opportunities to all local supplies and communities.
- To maintain project schedule and technological conformance the Project will, from time to time, utilise sole sourcing for goods and services


- To provide reasonable assistance to regional development, assistance to local regions and seek to create new business and employment opportunities, by seeking opportunities to work with small to medium-sized suppliers.

Responsibility:

Overall and final responsibility for local content and procurement is that of the Project Director.

The Project Director is responsible for adequate communication of the local content policy to the Suppliers and to communicate hiring and supplier opportunities to the local community.

Day to day responsibility for ensuring this Policy is put into practice is delegated to relevant Suppliers.

Approved on: 14/6/21	B. Lazarevski Project Director Thor Impex d.o.o. 
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